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In the **beginning**

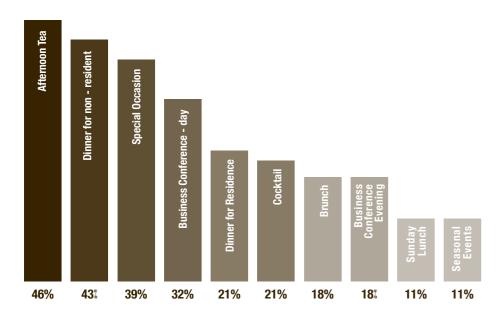
Afternoon tea was invented in 1840 when Anna, the 7th Duchess of Bedford, complained of a 'sinking feeling' in the late afternoon. At that time there was usually only two main meals a day; breakfast and a late dinner. So the Duchess would take a pot of tea and a light snack privately in her boudoir during the afternoon. This ritual has carried on as a great British tradition.

Tourists and Brits alike plan afternoon tea as a cultural activity or fun day out - it is seen as one of the most British things you can do.

Events such as the Chelsea Flower show, Wimbledon, Halloween and Christmas provide an excellent opportunity to serve something new and spice up a normal afternoon tea menu. Even the 'Great British Bake Off' has increased the interest in afternoon tea which has enticed a wider audience across more occasions such as birthdays, Mother's Day or weekends away.



Top 10 most important occasions contributing to growth in Catering / F&B sales*



Inspirations

Over the last ten years, afternoon tea has been reborn and the popularity just keeps growing. However it has definitely changed from when the Duchess and her friends enjoyed it! Now, chefs have the opportunity to be as creative as they like without losing sight of the afternoon tea concept.

The traditional afternoon tea offered by hotels, such as The Ritz, follow very much the same structure of the Duchess of Bedford's tea. This gives the customer the chance to experience high class tea, in the same way how the rich and royalty would have dined. This in itself is a popular concept. To help create the experience of a high quality tea serve the classic cuisines such as cucumber and cream cheese sandwiches and scones with jam and clotted cream



This year afternoon tea week is from the 14th-20th August! How will you celebrate?

On the other side, inventive afternoon tea in growing is a massive way. This offers a different approach to how afternoon tea is served that attracts those who may not have initially been interested.

An alternative approach can give your afternoon tea the platform to stand out and invite new customers in.

A perfect example of this is Sanderson's Mad Hatter's themed afternoon tea which offers The Queen of Hearts Oreo cookie soldier, Wonderlands magic marshmallow mushrooms and Curious carrot meringue, with the perfect 'drink me' bottles and bright funky plates to match the theme.

Afternoon Tea Awards 2016*

Best Traditional Afternoon Tea Best Contemporary Afternoon Tea Best Themed Afternoon Tea Best Family Friendly Afternoon Tea Claridge's Mandarin Oriental Hyde Park Mad Hatter's Sanderson London Grosvenor House

*Source: MCA | UK Hotel Restaurants Market report 2016 _

*Foodwatching September report 2016

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Afternoon Tea [Little bites] Afternoon Tea [Scones or scones]

Little bites

Sandwiches are the first thing eaten at afternoon tea and need to be freshly made and dainty.

Traditional:

Cucumber and cream cheese is the sandwich most associated with a traditional afternoon tea, however the most popular afternoon tea sandwich is smoked salmon and cream cheese.*

The other favourites are:

- Egg mayonnaise and cress
- Ham and mustard
- Beef and horseradish
- Prawn mayonnaise
- Cheese and chutney
- Chicken mayonnaise

| 13599 | Creamed Horseradish |
|-------|------------------------------|
| 17340 | Beef Stroganoff Strips |
| 12103 | Long Clawson Red Tractor |
| | White Stilton And Apricot |
| 52290 | Arran Spiced Fruit Chutney |
| 55214 | Everyday Favourites Medium |
| | Cold Water Prawns |
| 27644 | Loscoe Sliced Roasted Chicke |
| | |

en Strips Philadelphia Regular Cream Cheese 72672 21364 Scottish Smokehouse Smoked Salmon

00994 Loscoe Sliced Wiltshire Ham 83630 Colmans English Mustard





Try something different...

Apart from the very traditional fillings, sandwiches can be anything to suit your theme. It doesn't just stop with the fillings either, switch up the bread to bring something new to your menu. Here are some guirky sandwiches that will work perfectly in a more modern menu:

- Feta, chargrilled pepper and sunkissed tomato mezzaluna
- Antipasti meat, rocket and pesto barbari
- Piri piri chicken, hummus, red cabbage and mint tortilla
- Avocado, mozzarella, jalapeño and salsa croisandwich

| 89768 | Mevgal Greek Feta Block |
|---------|--|
| 80735 | Sapori D'Italia Chargrilled Peppers |
| 87538 | Sapori D'Italia Sicilian Semi Dried |
| | Cherry Tomatoes |
| 39071 | Rocket Leaf Salad |
| 71737 | Fine Foods Sapori D'Italia Salsa Verde |
| 73393 | Mini Brochette - Piri Piri |
| 13024 | Zorba Delicacies Houmous |
| 65447 | Elm Farm Low Fat Plain Yogurt |
| 02965 | Santa Lucia Mozzarella Balls |
| 08544 | Fontinella Sliced Jalapenos |
| 13028 | Zorba Delicacies Salsa |
| Breads: | |
| 22867 | Delifrance Crois Sandwich |

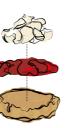
Everyday favourite Plain Flour Tortilla 28873 Manoucher Sliced Barbaree Bread White Sandwich Bread Medium 19412 19414 Malted Sandwich Bread Medium

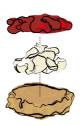
Scones or scones

Scones are a classic that never seem to lose their popularity. On the top list of bakes for the UK, scones rank at number one with 22% of the country baking them on a regular basis, Tea accompanied with a scone has had the highest spend, actually bringing up the average spend of tea in 2016.* Having a scone with your tea creates added value and consumers are willing to pay more for this.

The great Devon or Cornwall method debate still rages on; cream or jam first?

Cornwall always put the jam on first and have the cream as an accompaniment - you can taste the cream more if it is on top!





Devon see the cream as the butter of the dish, so the cream goes on first then the jam - you can fit more cream on if you use it first!

It is impossible to imagine afternoon tea without scones, they are famously British and vital to complete the experience. Classically seen as the neutral food between the sandwiches and cakes but now a creamy sweet indulgence you can't go without.

Scones are always best freshly made. To make the perfect scone from scratch simply follow our recipe for plain scones or to make a slightly more juicy scone add sultanas!



Method

- Sift the flour and salt into a large bowl then rub in the cold margarine
- Gently mix the castor sugar (and sultanas) into
- Beat the egg and milk together and set aside 15ml for brushing the tops, add the rest to the mixture
- Mix lightly then knead carefully on a floured surface and roll to 1 ½ cm thick
- Cut into circles or triangles and place on a greased tray
- Brush the tops with the remaining egg and milk mixture and bake at 200°C or 12 minutes

However, if you are short on time, we also have some delicious scones ready to eat and the essential accompaniments needed for all scones.

| 56301 | Handmade Cake Co. Sultana Scones |
|-------|---|
| 88070 | Everyday Favourites Plain Scones |
| 58957 | Hartley's Best Strawberry Jam |
| 58952 | Hartley's Best Raspberry Jam |
| 27051 | AE Rodda and Sons Cornish Clotted Cream |



*Source: Allegra Strategies Research and Analysis 2016

*Source: Afternoontea.co.uk survey

Afternoon Tea [Indulge yourself] Afternoon Tea [Gluten feee]

Indulge yourself

Small cakes have slowly gained popularity over the years. Dating back to the 19th century, when petits fours took hold. The French term literally translating across to 'little ovens' but meant 'fancy cakes'. It allows the customer to try four or five small cakes and allows your chefs more opportunities to experiment and create new and wonderful cakes, to suit your afternoon tea theme.

Our love for cake has been rekindled by the Great British Bake Off. The increase in sales in bakery products all over the UK shows the eagerness to try the more difficult baking challenges shown on the program. The UK's cakes have never been as adventurous, varied or as widely accepted. Artisanal cakes rose from £661.1m to £786.4m from 2009, the UK market for retail bakery products is growing at 2% per annum, but this rises to 5% for artisanal products.*

The cakes or sweet part of afternoon tea is the main food aspect, normally the ratio of cake to sandwiches is; two thirds cake and only one third sandwiches. All the cakes should look impressive and of course taste amazing too!

Traditional:

| 53233 | Délifrance Mile-Feuilles (Vanilla Slice) |
|-------|--|
| 17774 | Tipiak French Macaroons |
| 73294 | Cooldelight Raspberry Mousse Slice |
| 13857 | Dark Chocolate Truffle Torte Cake |
| 07814 | Handmade Cake Co. Carrot Cake |
| 55904 | Handmade Cake Co. Classic Butter Shortcake |
| 70577 | Handmade Cake Co. Lemon Drizzle |
| 58982 | Handmade Cake Co. Buttercream Jam Sponge |

Other Favourites:

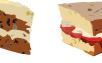
| 18348 | Premium Selection Hummingbird Cake |
|-------|--|
| 57307 | Red Berry Blondie |
| 71791 | Belgian Chocolate Cake |
| 57296 | Orange and Poppy Seed Cake |
| 17879 | Handmade Cake Co. Toffee Cake |
| 34567 | Zucchini & Lime Cake |
| 03221 | Premium Madagascan Vanilla Baked Cheesecak |
| | |

Our favourite cakes to bake



The UK's top 3 favourites cakes to eat

Rich chocolate cake











Chocolate cake

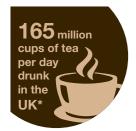
Lemon drizzle

Not forgetting gluten free...

As the popularity and demand of gluten free products grow it would be a missed opportunity to not have your own gluten free menu available.



- Genius Gluten Free White Sliced Bread 71543 71545 Genius Gluten Free Brown Sliced Bread
- 71774 DS Gluten Free Wholesome Seeded Loaf
- 94176 Gluten Free Scone
- Handmade Cake Co. Gluten Free Cappuccino Cake 74218 74222 Handmade Cake Co. Gluten Free Chocolate Cake
- 73416 Handmade Cake Co. Gluten Free Victoria Sponge
- Sidoli Gluten Free Carrot Cake 23093
- 23089 Sidoli Gluten Free New York Cheesecake
- 71636 Gluten Free Belgian Chocolate Cheesecake
- 71566 We Love Cake Individually Wrapped Gluten Free Chocolate & Orange Tart
- We Love Cake Individually Wrapped Gluten Free Raspberry & Almond Tart 71552
- We Love Cake Individually Wrapped Gluten Free Pecan Tart 71549



Have a cuppa

There are various different versions of the origins of tea. The most well-known, being the Chinese story of Shen Nung, the emperor. He was boiling his water when the wind blew the leaves of a nearby tea tree into the water. He tasted the water and enjoyed it, thus the invention of tea.

We are a nation of tea drinking. Having a cup of tea is seen as a typically British thing to do, but it also means customers know what they like.

The traditional tea with milk is still the clear favourite with both men and women, 65% of males saying the last tea they consumed out of the home was tea with milk, and 59% of females saying the same. However, herbal and fruit teas are growing in popularity. Women and under 25s being most likely to drink them.





Traditional:

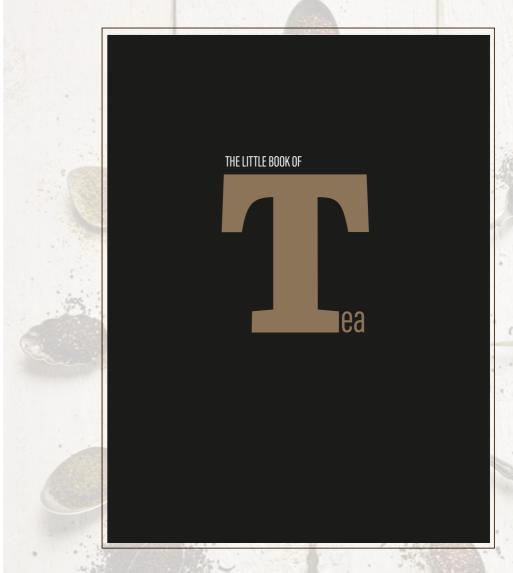
| 74721 | Twinings Full English Pyramid |
|-------|-------------------------------|
| 98387 | Twinings Darjeeling Envelope |
| 98390 | Twinings Assam Envelope |
| 79495 | Twinings Pure Green Tea |
| 26956 | Twinings Loose tea Earl Grey |
| 85997 | Teapigs Mao Feng Green Tea* |
| 85979 | Teapigs Earl Grey Strong Tea |

Other Favourites:

| 98402 | Twinings Redbush Envelope |
|-------|---------------------------------|
| 14723 | Twinings Pure Peppermint |
| 14725 | Twinings Lemon & Ginger |
| 14739 | Twinings Cranberry, Raspberry |
| | & Elderflower |
| 98404 | Twinings English Breakfast Deca |
| 38357 | Twinings Camomile |
| 72528 | Twinings Jasmine Pearls |

Get to know your tea...

| | Strength | Flavour | Aroma | Brightness |
|----------------|----------|---------|-------|------------|
| Assam | 99999 | 4444 | 99999 | 99999 |
| Darjeeling | 44 | 9999 | 9999 | 9999 |
| Full English | 9999 | 9999 | 2222 | 4444 |
| Pure Green Tea | 44 | 999 | 444 | 4444 |
| Earl Grey | | 4444 | 99999 | |



For everything you would want to know about the art of tea,

see the Little Book of Tea available at...

www.bidfood.co.uk

Afternoon Tea [The caffeine boost]

Afternoon Tea [The caffeine boost]

The caffeine boost

Coffee may not seem the usual for afternoon tea, but as people's tastes have broadened so must what is offered to them.

As consumers start to want higher quality coffee, hotels can change their perception by offering premium coffee in afternoon tea.

79% of the UK consumers drink coffee*



Approximately **55**million cups per day**

Coffee with other tastes infused within the beans are becoming the most popular choice for consumers. Combinations of chocolate, nutty and fruit flavours are particularly favoured by the under 25s to the original coffee beans that some of the younger consumers see as too bitter.

*http://www.easier.com/104493-tea-d-off-brits-enjoy-a-coffee-more-than-a-cuppa.html

**http://www.britishcoffeeassociation.org/ about_coffee/coffee_facts/





Our Black + White coffee is blended first using the green beans and then slow-roasted; because each blend has only one roast the colour is more even and consistent. Slow roasting smaller volumes (240-275 degrees for 6 to 8 minutes) means the beans are cooked all the way through.

86701 Dark Roast Coffee Beans

A balanced blend of coffee bean origins, slow-roasted for an optimum length to give a rich & dark fuller bodied coffee, with a hint of mocha. Arabica 70%:30% Robusta.

86670 Medium Roast Coffee Beans

A unique blend of carefully selected coffee beans, slow roasted for a wellbalanced, bright medium to full bodied coffee, with a citrus zesty taste. Arabica70%:30% Robusta.

86666 Fairtrade Medium Roast Coffee Beans

A unique blend of carefully selected coffee beans from Brazil and Vietnam roasted to produce a bright, full bodied rich coffee, with a citrus zesty taste. Arabica 70%:30% Robusta.

86649 Costa Rican 100% Arabica Medium Roast Coffee Beans

Grown at over 1350m, the ideal altitude for the best balance of citrus acidity and a complex combination of fruit and smooth chocolate notes. 100% Arabica.



Bubbles and fizz

When asked which drink would be first choice for a special occasion, the top three choices are below

Top 3 Choice*

Sparkling wine

24%

Champagne

23%

Still wine

23%

New polling shows wine is now the most popular alcoholic drink for UK adults, across all ages and regions in the country.

More people are trying to cut down on the amount of alcohol they drink for health benefits, and of course some don't drink at all. Offering mocktails or alcohol free sparkling wine allows for the sense of luxury without the alcohol.

*Source: Alcoholic drinks review, Mintel

Sparkling wine

is becoming the 'affordable luxury'. Prosecco has grown hugely in popularity over the last few years with no signs of slowing down. It would fit in perfectly with afternoon tea and could be a preference over champagne for some younger consumers.

Champagne

is classically served at afternoon tea to complement the food, normally at an added cost. It brings the classy and luxurious aspect to afternoon tea. It is the drink associated with celebrations or special occasions.

Wine

has successfully made a bid for the most popular alcoholic drink in the UK, over taking beer for the first time in years. Typically more popular with women, men are now more partial to a glass of wine with their food. Rosé wine is particularly popular and is another alternative or addition to champagne.

Cocktails

shouldn't be ignored when it comes to afternoon tea. They can be a fruity alcoholic drink that might be preferred in the afternoon to stronger drinks. People are becoming more adventurous with the cocktails they are trying so think outside the box!

Traditional:

| 81795 | Baron De Villeboerg Brut NV |
|-------|------------------------------------|
| 30185 | Champagne Veuve Delaroy Brut NV |
| 30186 | Champagne Veuve Delaroy Rose N |
| 81955 | Baron De Villeboerg Rose NV |
| 42069 | Moet & Chandon Brut NV |
| 30219 | Veuve Clicquot Yellow Label Brut N |
| 98879 | Louis Roederer Cristal NV |
| 30218 | Dom Perignon Brut |
| 28368 | Mumm Cordon Rouge |
| 46651 | Lanson Black Label NV |
| 39039 | Lanson White Label NV |
| | |

Other favourites:

84551 Tosti Prosecco 73843 Dimora Prosecco 86954 Tosti Rosé (Moscato) 73843 Rivani Prosecco Frizzante 74370 Casso Cocktail Raspberry 74371 Casso Cocktail Appletini 74372 Casso Cocktail Coconut Mojito 74373 Casso Cocktail Apricot Mai Tai 74377 Casso Cocktail Grapefruit Sling Casso Cocktail Coconut Moiito Glass





Afternoon Tea [Setting the scene]

Setting the scene

Tableware is key to the design and branding of your afternoon tea and is what makes it yours.

There are currently more than 180 million posts on Instagram tagged with 'food'. Social media and growing technology means every part of our lives are documented and the desire to show off what we are eating and where is growing. We have an extensive range of products that could be used for either a traditional or alternative afternoon tea.

Stands and Platters

| 10207 | Oblong GN Platters White |
|-------|---------------------------------|
| 10209 | Oblong GN Platters Black |
| 10228 | Timber Melamine ½ GN Board |
| 10230 | Elm Footed Oval Platter |
| 16768 | 2 Tier Glass Cake Stand |
| 68829 | Black Plain Stand |
| 68830 | Black Plate for Stand Slate |
| | Rectangle Tray, 2 Tier Stand |
| | and Iron Frame |
| 38608 | Retro 3 Tier Stand, Plates |
| 38557 | Stainless Steel Cake Stand |
| | and Three Acrylic Inserts |
| 38605 | Spare Acrylic Inserts for 38557 |
| 38558 | Stainless Steel Cake Stand |
| | and Two Acrylic Inserts |
| 38606 | Spare Acrylic Inserts for 38558 |

Tea Pot

| 60250 | Acrylic Champagne (black) |
|-------|----------------------------|
| 81479 | Elia Ice Bucket |
| 01267 | Long Island Teapot 1L |
| 00665 | Academy Tea Pot |
| 50397 | Academy DPS Tea Pot 80CL |
| 50399 | Academy DPS Milk Jug 14CL |
| 50400 | Academy DPS Cream Jug 24CL |
| 50393 | Academy DPS Tea Cup 20CL |
| 00666 | Academy Tea Saucer |
| 67289 | Cream Sugar Set 3 Piece |
| | |

It is important to remember afternoon tea is as much about style as it is about substance

Napkins and Tealights

| 05009 | Essential Supplies 33cm 1PLY White Lunch Napkin |
|-------|--|
| 05003 | Essential Supplies 33cm 2PLY White Lunch Napkin |
| 80957 | Tork Lunch Napkins 2 ply 32cm White |
| 09111 | Tork Lunch Napkins 2 ply 32cm Black |
| 36910 | Tork Lunch Napkins 2 ply 32cm Bordeaux |
| 91810 | Tork Lunch Napkins 2 ply 32cm Dark Blue |
| 79787 | Tork Paper Slipcovers 90cm White |
| 79584 | Tork Linstyle Dinner Napkins 39cm White |
| 92482 | Tork Linstyle Dinner Napkins 39cm Black |
| 14702 | Tork Linstyle Dinner Napkins 39cm Burgundy |
| 92767 | Tork Linstyle Slipcovers 90cm Burgundy |
| 52901 | Evolin 110cm x 110cm Black Slipcover |
| 71783 | 4 Hour Tealights |
| 80250 | Bolsius 8 hour Tealights |
| 17995 | Round Glass Tealight Holder 4 Ring |
| 89193 | Bolsius Ivory Pillar Candle |
| | 150mm Long 80mm wide |

Cutlery

| , | |
|-------|---------------------|
| 01452 | Satina Teaspoon |
| 01437 | Satina Coffee Spoon |
| 01443 | Satina Fruit Knife |
| 01449 | Satina Fruit Fork |
| 22974 | Satina Cake Knife |
| 51048 | Satina Cake Server |

50831 Cranberry Bramble Georgian Tea Cup 7Oz Box 12 18098 Toile Prague Profile Plate 10.875" Box 6 50712 Blue Willow Sandringham Tea/Coffee Pot 15Oz Box 4 50714 Blue Willow Sandringham Jug 5Oz Box 4 50702 Victorian Calico Prague Profile Plate 8" Box 6 50705 Blue Willow Georgian Tea Cup 7Oz Box 12





50706 Blue Willow Georgian Tea Saucer 5.5" Box 12 50715 Blue Willow Sandringham Sugar Bowl Box 12 50707 Blue Bramble Georgian Tea Cup 7Oz Box 12 50843 Cranberry Bramble Georgian Tea Saucer 5.5" Box 12 50709 Cranberry Willow Georgian Tea Cup 7Oz Box 12 50701 Toile Cranberry Profile Plate 8" Box 6



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CONTACT US

Call your local depot, or register online with our easy to use website that works perfectly on whatever device you use.

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|---------------|--|--|
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| 0370 3663 285 | Paddock Wood | 0370 3663 670 |
| 0370 3663 460 | Salisbury | 0370 3663 650 |
| 0370 3663 295 | Slough | 0370 3663 250 |
| 0370 3663 480 | Stowmarket | 0370 3663 360 |
| 0370 3663 450 | Swansea | 0370 3663 230 |
| 0370 3663 520 | Wakefield | 0370 3663 400 |
| 0370 3663 600 | Worthing | 0370 3663 580 |
| 0370 3663 400 | | |
| | 0370 3663 500 0370 3663 285 0370 3663 460 0370 3663 295 0370 3663 480 0370 3663 450 0370 3663 520 0370 3663 600 | 0370 3663 500 Oban 0370 3663 285 Paddock Wood 0370 3663 460 Salisbury 0370 3663 295 Slough 0370 3663 480 Stowmarket 0370 3663 450 Swansea 0370 3663 520 Wakefield 0370 3663 600 Worthing |





Laptop





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